

# eProcurement Solutions



**iSell Procurement Solutions are fully integrated end-to-end, automated and scalable platforms developed by the specialists in supplier-vendor online price list/catalogue management to the IT industry.**

From entry-level to full global enterprise B2B or B2C environments. Streamline your online sales process, enhance and simplify your customer experience, make it easier and more profitable to procure through you. A user-friendly customer interface combined with superior 'back end' operation of your online business... encouraging increased procurement. Embed yourself in your customer's supply chain by using iSell solutions to make your offering the easiest to choose.

***"Online procurement success is about delivering customer value not just the best price."***

Price Rules & Catalogues Per Customer. Scalable. Secure. Safe. Simple.

## **NEW! eBusiness Essentials**

From the creation of your customised eCommerce site to the management and tracking of every stage of the online procurement-transaction-delivery cycle, new iSell eBusiness Essentials is a complete out-of-the-box solution.

To begin with, eBusiness Essentials provides the essential features and business processes for sales management and procurement services - all you need to do is customise the look and feel with your own concept or based on an iSell template. Target pricing and product selection to exactly fit your customer requirements and make your site the efficient choice for buying.

eBusiness Essentials automatically publishes updated product/pricing information to customers via the web. Enables you to easily manage supplier/customer orders and change web content.

## **Enterprise eCommerce**

Developed specifically for large-scale online business conducted by corporates, government departments and multi-branch organisations, Enterprise eCommerce offers large scale web catalogues featuring millions of products with minimal management and a requisition/authorisation process to support your customers' control of their purchasing.

You have the option of supporting all customers via a single portal - with customer specific pricing and products - or create a range of portals targeted to specific market segments or customers. Each with their own unique look and feel.

Enterprise eCommerce is a permission-based system. It can be controlled both by the customer (with the correct permissions) and from iSell's ITQuoter solution to restrict features, products, purchasing, ordering, etc. Giving your customers' users the ability to buy from within their organisation.

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With a requisitions process providing customers with management privileges to request and approve purchases through your online portal, you become tightly integrated into your customers' value chain. They have live access to quoting, orders and invoices.

- Two catalogue methods providing thousands of products with automatic refresh or a targeted selection of products managed by you and/or your customer
- Automatic online registration for customers
- Customised price books customer-by-customer
- Standardised quoting for recurring orders
- No re-keying or duplication of data - save time/overheads
- Integrate ITQuoter and Enterprise eCommerce with any system from MYOB or Sage to SAP and Oracle Financials
- Customer Access to the iSell Job/Ticketing System allowing customers to place and track service jobs online
- Content Management System to allow you to manage additional content on your website from a simple online interface
- Prices are calculated in Real Time based on the iSell Price Rules Engine
- Customers have live-access to quotes, orders, invoices and service jobs
- Simple online interface
- Quickly and easily add or remove users
- Scalable and secure
- Publish specials for targeted products

## What's New

- Fully integrated with Open Range Get-the-Spec™ Product Content
- Kitting and Bundling
- Import of bid based pricing per customer
- Role-based customisation of functions and views
- Online Content Management System

“ I have been involved with this industry for a long time, so it takes a lot to impress me. When I was introduced to iSell I immediately recognised that they were a range of unique world-best solutions. So unique, in fact, that we bought the iSell agency in New Zealand and sold it to our competitors! ”

**Karl Gaines**, Director, Origin IT

Product Features	eBusiness Essentials	Enterprise eCommerce
Real Time link to ITQuoter business databases	✓	✓
Completely integrated eCommerce automation platform	✓	✓
Targeted catalogue-per-customer	✓	✓
Support Multiple Web Catalogues with tier-based publishing rules		✓
Low administration through automated product, price and image updates	✓	✓
iSell Price Rule Engine for per-customer Real Time Pricing	✓	✓
Fully customisable look and feel	✓	✓
Inbuilt secure credit card transactions	✓	✓
Base level enhanced product data	✓	✓
Integration to a wide range of other enterprise systems	✓	✓
Support multiple portals - tailored for specific customers or market segments		✓
Requisition process		✓
Per-user purchasing limits		✓
Open Range Get-the-Spec Lite™	opt.	✓
Open Range Get-the-Spec Standard™	opt.	opt.
Open Range MediaPool including multiple high res images, manuals and PDF brochures	opt.	opt.

FLOW



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